



A Healthcare Success Story

Melbourne Internal Medicine Associates



MELBOURNE INTERNAL MEDICINE ASSOCIATES

Imprivata Provides the Antidote to Password Pain

THE BUSINESS CHALLENGE

Melbourne Internal Medicine Associates (MIMA) is the largest, most comprehensive independent physician group in Brevard County, Florida. Supported by a team of more than 1,000 employees, MIMA's 117 board-certified physicians provide expertise in 25 medical specialties at 15 locations throughout central Florida.

Clinicians at MIMA work with an average of five to six software applications, each of which requires its own unique password. With so many passwords, users frequently forgot them, leading to disabled accounts and calls to the IT helpdesk for assistance. With the helpdesk averaging 500 total calls per month, this approach was very inefficient, slow, and costly.

It was a major irritant to MIMA's busy physicians, who were frustrated at the negative impact on their busy work lives. "The physicians will always inform us of systems and workflows that are detrimental to their productivity," said Gary Wright, MIMA's chief information officer. "With all the different password requirements, some of our staff would record passwords in plain view where anyone could copy them."



Before OneSign

- Needed to comply with HIPAA to avoid penalties and improve patient data security
- Clinician frustration with accessing critical patient data
- Helpdesk averaged 500 calls per month for password related issues

After OneSign

- Clinicians have secure, convenient access to critical patient data at the touch of a finger
- SSO and finger biometric technologies implemented for HIPAA compliance
- Elimination of password related helpdesk calls totalling \$150,000 savings per year

With these user frustrations, Gary Wright and IT operations & development manager, Phil Slover, found it difficult to enforce MIMA's password policy. "It had essentially been a written policy without positive enforcement," said Slover. Wright and Slover also understood that an unenforced password policy could complicate their efforts to maintain MIMA's compliance with the patient data security provisions of HIPAA.

The MIMA IT team knew they needed to find a solution, but they were concerned about the complexity of their application environment, which includes IDX Groupcast, Centricity EMR, Fuji Synapse, Kronos Workforce and Timekeeper, and Citrix, as well as several applications developed in-house.

“Go for it. It is well worth it.”

–Phil Slover,
IT Operations &
Development Manager,
MIMA



“We have dozens of applications, varying in platform and delivery method, depending on the function of the employee,” said Wright. “We have web-based, Windows-based, and host-based applications delivered with a mixture of thin and fat clients.”

MIMA needed a [single sign-on](#) solution that could be deployed to all of these diverse applications without overtaxing its 18-person IT department. Wright and Slover also wanted a solution that would support strong authentication for better security and HIPAA compliance, and it had to be easy for the clinicians at MIMA to use.

Gary Wright was not optimistic about their prospects. “I really had very, very low expectations,” he admitted. “I had seen single sign-on solutions in the past that did not work, or did not work consistently.”

THE IMPRIVATA ONESIGN SOLUTION

The MIMA team had worked for years with Tribridge, a gold-certified nationally recognized Microsoft consulting firm that implements, secures, and supports business applications. When Wright and Slover inquired about single sign-on with their contacts at Tribridge, they learned that Tribridge was also a certified Imprivata partner and highly recommended Imprivata’s OneSign® Single Sign-On solution.

After discovering that OneSign fulfilled all their criteria for functionality, security, and performance, the MIMA team decided to forge ahead. The deployment was handled by the MIMA IT department working in small groups. Progress was swift; all 15 major applications were SSO-enabled in a single day. Wright and Slover opted to start the deployment in MIMA’s smaller locations, then expand it on a department/location basis throughout the organization’s 15 locations.

Part of the rationale for choosing OneSign was its support of [strong authentication](#). MIMA chose biometric scanners for this purpose, and was quickly up and running enterprise-wide.

By the NUMBERS:

500 help desk calls per month eliminated
Average savings of \$25 per helpdesk call
Approximately \$150,000 savings per year

THE RESULTS

The reaction from users was swift and positive. “They’re literally thrilled,” said Wright. “There are so many tasks that require clinicians to login and out throughout the day, it has really helped their productivity, because they can do this much faster.”

The IT helpdesk was equally pleased as the number of password reset calls dropped precipitously. While the demands on the helpdesk have declined, OneSign has also had minimal impact on the IT department workload due to its low administrative requirements. “OneSign maintenance is handled by one network administrator,” said Slover. “It’s only a small portion of his duties – maybe a single-digit percentage of his time.”

MIMA’s advice for other healthcare providers is simple. “Go for it,” said Slover, “It is well worth it.”

Wright concurred. “It’s not something you need to over-analyze for three years before making a decision,” he said. “You’ve just got to take the plunge.” For Gary Wright, it was a pleasure to see his expectations surpassed. “I’d never seen a single sign-on solution that functions consistently – until now,” he said. “We consider Imprivata a huge success.”

Offices In:
Belgium • Germany
Italy • Singapore
UK • USA

Copyright © 2008 Imprivata, Inc.
All rights reserved
Imprivata and OneSign are registered
trademarks of Imprivata, Inc. in the U.S.
and other countries. The Application
Profile Generator and OneSign Agent
are trademarks of Imprivata, Inc. All
other trademarks are the property of
their respective owners.

SS-MIMA-Ver1-1208





About Tribridge

Tribridge is an IT services firm that delivers and supports technology, business management and core infrastructure solutions for organizations spanning diverse industries. Tribridge helps customers strategically leverage IT investments to become more productive, profitable, competitive and secure through proven methodologies, process optimization and industry best practices. We are dedicated to building a community in which organizations derive long-term business value from practical solutions that guarantee customer success and maximum return on investment. Headquartered in Tampa, Tribridge has customers, offices and team members across the U.S. and is the recipient of numerous awards, including the 2008 Microsoft Dynamics Worldwide Partner of the Year.

Contact Tribridge

(877) 744-1360 : info@tribridge.com : www.tribridge.com

This document is for informational purposes only. Tribridge makes no warranties, expressed or implied, in this document. ©Tribridge, Inc. All rights reserved.